

# Key Operating and Financial Data

For the current and past five financial years

Rupees in thousand

A Summary of Profit and Loss Account	2023	2022	2021	2020	2019	2018
Sales - net	18,860,335	23,500,659	17,374,800	12,882,572	13,973,634	11,095,688
Cost of sales	18,402,367	18,816,100	13,927,861	11,561,798	12,378,649	10,181,955
Gross profit	457,968	4,684,559	3,446,939	1,320,774	1,594,985	913,733
Distribution and selling expenses	209,728	240,476	155,936	119,088	125,353	141,279
Administrative expenses	260,627	311,233	331,791	204,325	165,718	147,379
Other operating expenses	115,083	601,664	261,179	226,241	157,119	145,039
Other operating income	332,030	401,703	553,232	271,003	107,647	96,596
Operating profit before finance costs	204,560	3,932,889	3,251,265	1,042,123	1,254,442	576,632
Share of loss from joint ventures	-	-	-	(1,359)	-	-
Finance costs	319,866	213,906	165,182	189,563	184,370	150,626
Profit before taxation	(115,306)	3,718,983	3,086,083	851,201	1,070,072	426,006
Taxation - net	296,972	928,452	527,562	131,652	211,317	(139,455)
Net income	(412,278)	2,790,531	2,558,521	719,549	858,755	565,461

B Summary of Balance Sheet	2023	2022	2021	2020	2019	2018
Property, plant and equipment	9,119,661	7,832,040	5,572,818	5,011,641	5,349,114	5,483,352
Stock-in-trade	5,819,052	6,164,550	3,203,682	3,718,268	3,087,533	2,714,766
Trade debts	3,046,691	2,604,817	1,439,847	974,012	913,047	732,216
Trade and other payables	3,279,900	3,013,743	2,206,833	2,270,877	1,870,028	1,581,088
Current assets	10,911,939	11,535,417	8,662,469	7,117,734	5,483,953	5,457,726
Total assets	21,177,055	20,665,526	15,730,546	13,011,465	11,788,505	11,190,743
Reserves	10,353,692	10,999,558	8,864,618	6,249,900	5,701,265	5,230,342
Shareholders' equity	10,797,414	11,443,280	9,268,002	6,616,613	6,067,978	5,620,199
Long term financing	3,545,300	3,455,552	2,596,566	2,533,850	2,474,995	2,885,828
Deferred liabilities	727,530	727,530	396,510	209,633	277,828	66,511
Short term financing	1,226,258	726,496	429,454	1,278,365	698,968	993,116
Current liabilities	4,447,557	3,972,681	3,040,014	3,651,369	2,967,704	2,618,205

C Summary of Cash Flow Statement	2023	2022	2021	2020	2019	2018
Cash and cash equivalents at the beginning of the year	420,735	282,975	207,139	433,938	64,827	41,676
Net cash (used in) / generated from operating activities	(439,637)	28,925	3,419,448	618,688	1,313,394	(788,753)
Net cash used in investing activities	(678,966)	(1,052,560)	(2,883,184)	(1,012,956)	(418,710)	(355,569)
Net cash (used in) / generated from financing activities	840,435	1,161,395	(460,428)	167,469	(525,573)	1,167,473
Net increase / (decrease) in cash and cash equivalents	(278,168)	137,760	75,836	(226,799)	369,111	23,151
Cash and cash equivalents at the end of the year	420,735	420,735	282,975	207,139	433,938	64,827

D Other data	2023	2022	2021	2020	2019	2018
Depreciation and amortization	667,282	587,082	464,109	499,630	500,542	406,544
Capital expenditure	1,986,020	2,889,142	1,044,886	183,214	392,528	1,018,986
No. of ordinary shares (no. of shares in millions)	44,372	44,372	40,338	36,671	36,671	31,888

# Graphical Representation

