

## Key Operating and Financial Data

For the current and past five financial years

Rupees in thousand

A Summary of Profit and Loss Account	2022	2021	2020	2019	2018	2017
Sales - net	<b>23,500,659</b>	17,374,800	12,882,572	13,973,634	11,095,688	8,313,438
Cost of sales	<b>18,816,100</b>	13,927,861	11,561,798	12,378,649	10,181,955	7,784,454
Gross profit	<b>4,684,559</b>	3,446,939	1,320,774	1,594,985	913,733	528,984
Distribution and selling expenses	<b>240,476</b>	155,936	119,088	125,353	141,279	125,660
Administrative expenses	<b>311,233</b>	331,791	204,325	165,718	147,379	140,691
Other operating expenses	<b>601,664</b>	261,179	226,241	157,119	145,039	86,214
Other operating income	<b>401,703</b>	553,232	271,003	107,647	96,596	382,832
Operating profit before finance costs	<b>3,932,889</b>	3,251,265	1,042,123	1,254,442	576,632	559,251
Share of loss from joint ventures	-	-	(1,359)	-	-	-
Finance costs	<b>213,906</b>	165,182	189,563	184,370	150,626	76,043
Profit before taxation	<b>3,718,983</b>	3,086,083	851,201	1,070,072	426,006	483,208
Taxation - net	<b>928,452</b>	527,562	131,652	211,317	139,455	22,598
Net income	<b>2,790,531</b>	2,558,521	719,549	858,755	565,461	505,806

B Summary of Balance Sheet	2022	2021	2020	2019	2018	2017
Property, plant and equipment	<b>7,832,040</b>	5,572,818	5,011,641	5,349,114	5,483,352	4,952,530
Stock-in-trade	<b>6,164,550</b>	3,203,682	3,718,268	3,087,533	2,714,766	1,407,007
Trade debts	<b>2,604,817</b>	1,439,847	974,012	913,047	732,216	371,238
Trade and other payables	<b>3,013,743</b>	2,206,833	2,270,877	1,870,028	1,581,088	1,304,379
Current assets	<b>11,535,417</b>	8,662,469	7,117,734	5,483,953	5,457,726	4,400,405
Total assets	<b>20,665,526</b>	15,730,546	13,011,465	11,788,505	11,190,743	9,567,695
Reserves	<b>10,999,558</b>	8,864,618	6,249,900	5,701,265	5,230,342	4,780,838
Shareholders' equity	<b>11,443,280</b>	9,268,002	6,616,613	6,067,978	5,620,199	5,280,236
Long term financing	<b>3,455,552</b>	2,596,566	2,533,850	2,474,995	2,885,828	2,308,673
Deferred liabilities	<b>727,530</b>	396,510	209,633	277,828	66,511	195,817
Short term financing	<b>726,496</b>	429,454	1,278,365	698,968	993,116	379,394
Current liabilities	<b>3,972,681</b>	3,040,014	3,651,369	2,967,704	2,618,205	1,782,969

C Summary of Cash Flow Statement	2022	2021	2020	2019	2018	2017
Cash and cash equivalents at the beginning of the year	<b>282,975</b>	207,139	433,938	64,827	41,676	222,084
Net cash (used in) / generated from operating activities	<b>28,925</b>	3,419,448	618,688	1,313,394	(788,753)	(89,486)
Net cash used in investing activities	<b>(1,052,560)</b>	(2,883,184)	(1,012,956)	(418,710)	(355,569)	(2,150,405)
Net cash (used in) / generated from financing activities	<b>1,161,395</b>	(460,428)	167,469	(525,573)	1,167,473	2,059,483
Net increase / (decrease) in cash and cash equivalents	<b>137,760</b>	75,836	(226,799)	369,111	23,151	(180,408)
Cash and cash equivalents at the end of the year	<b>420,735</b>	282,975	207,139	433,938	64,827	41,676

D Other data	2022	2021	2020	2019	2018	2017
Depreciation and amortization	<b>587,082</b>	464,109	499,630	500,542	406,544	199,078
Capital expenditure	<b>2,889,142</b>	1,044,886	183,214	392,528	1,018,986	2,777,253
No. of ordinary shares (no. of shares in millions)	<b>44,372</b>	40,338	36,671	36,671	31,888	28,989

## Graphical Representation

