

Key Operating and Financial Data
For the current and past Five Financial Years

SUMMARIZED FINANCIAL DATA	2020	2019	2018	2017	2016	2015
-----PKR in '000'-----						
A Summary of Profit and Loss Account						
Sales - net	12,882,572	13,973,634	11,095,688	8,313,438	7,712,885	8,562,185
Cost of sales	11,561,798	12,378,649	10,181,955	7,784,454	7,041,161	7,664,263
Gross profit	1,320,774	1,594,985	913,733	528,984	671,724	897,922
Distribution and selling expenses	119,088	125,353	141,279	125,660	134,646	160,620
Administrative expenses	204,325	165,718	147,379	140,691	143,753	116,095
Other operating expenses	226,241	157,119	145,039	86,214	72,614	57,396
Other operating income	271,003	107,647	96,596	382,832	233,894	206,282
Operating profit before finance costs	1,042,123	1,254,442	576,632	559,251	554,605	770,093
Share of loss from joint ventures	(1,359)	-	-	-	-	-
Finance costs	189,563	184,370	150,626	76,043	62,090	64,518
Profit before taxation	851,201	1,070,072	426,006	483,208	492,515	705,575
Taxation - net	131,652	211,317	139,455	22,598	67,297	114,084
Net income	719,549	858,755	565,461	505,806	425,218	591,491
B Summary of Balance Sheet						
Property, plant and equipment	5,011,641	5,349,114	5,483,352	4,952,530	2,417,324	1,982,781
Stock-in-trade	3,718,268	3,087,533	2,714,766	1,407,007	988,336	1,372,741
Trade debts	974,012	913,047	732,216	371,238	433,422	459,258
Trade and other payables	2,270,877	1,870,028	1,581,088	1,304,379	1,041,073	791,840
Current assets	7,117,734	5,483,953	5,457,726	4,445,286	4,216,759	3,922,248
Total assets	13,011,465	11,788,505	11,190,743	9,567,695	6,803,962	6,012,390
Reserves	6,249,900	5,701,265	5,259,342	4,990,344	4,591,284	4,263,470
Shareholders' equity	6,616,613	6,067,978	5,620,199	5,280,236	4,854,822	4,503,050
Long term financing	2,533,850	2,474,995	2,885,828	2,307,475	287,773	90,263
Deferred liabilities	209,633	277,828	66,511	195,817	197,795	213,970
Short term financing	1,278,365	698,968	993,116	379,394	357,536	149,857
Current liabilities	3,651,369	2,967,704	2,618,205	1,782,969	1,460,986	1,204,708
C Summary of Cash Flow Statement						
Cash and cash equivalents at the beginning of the year	433,938	64,827	41,676	222,084	95,556	190,673
Net cash (used in) / generated from operating activities	618,688	1,313,394	(788,753)	(89,486)	(124,368)	1,374,302
Net cash used in investing activities	(1,012,956)	(418,710)	(355,569)	(2,150,405)	(142,926)	(1,191,626)
Net cash (used in) / generated from financing activities	167,469	(525,573)	1,167,473	2,059,483	393,822	(277,793)
Net increase / (decrease) in cash and cash equivalents	(226,799)	369,111	23,151	(180,408)	126,528	(95,117)
Cash and cash equivalents at the end of the year	207,139	433,938	64,827	41,676	222,084	95,556
D Other Data						
Depreciation and amortization	499,630	500,542	406,544	199,078	205,474	201,959
Capital expenditure	183,214	392,528	1,018,986	2,777,253	662,814	194,633
No. of ordinary shares (no. of shares in millions)	36,671	36,671	31,888	28,989	26,354	23,958

