

Key Operating and Financial Data
For the current and past five financial years

SUMMARIZED FINANCIAL DATA	2019	2018	2017	2016	2015	2014
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-----PKR in '000'-----

A Summary of Profit and Loss Account						
Sales - net	13,973,634	11,095,688	8,313,438	7,712,885	8,562,185	9,924,609
Cost of sales	12,378,649	10,181,955	7,784,454	7,041,161	7,664,263	8,808,650
Gross profit	1,594,985	913,733	528,984	671,724	897,922	1,115,959
Distribution and selling expenses	125,353	141,279	125,660	134,646	160,620	233,778
Administrative expenses	165,718	147,379	140,691	143,753	116,095	115,279
Other operating expenses	157,119	145,039	86,214	72,614	57,396	94,838
Other operating income	107,647	96,596	382,832	233,894	206,282	180,342
Operating profit before finance costs	1,254,442	576,632	559,251	554,605	770,093	852,406
Finance costs	184,370	150,626	76,043	62,090	64,518	83,924
Profit before taxation	1,070,072	426,006	483,208	492,515	705,575	768,482
Taxation - net	211,317	139,455	22,598	67,297	114,084	116,020
Net income	858,755	565,461	505,806	425,218	591,491	652,462

B Summary of Balance Sheet						
Property, plant and equipment	5,349,114	5,483,352	4,952,530	2,417,324	1,982,781	1,990,050
Stock-in-trade	3,087,533	2,714,766	1,407,007	988,336	1,372,741	1,716,673
Trade debts	913,047	732,216	371,238	433,422	459,258	406,138
Trade and other payables	1,917,774	1,581,088	1,304,379	1,041,073	791,840	770,582
Current assets	5,487,715	5,457,726	4,445,286	4,216,759	3,922,248	3,444,756
Total assets	11,788,504	11,190,743	9,567,695	6,803,962	6,012,390	5,547,068
Reserves	5,658,805	5,259,342	4,990,344	4,591,284	4,263,470	3,729,541
Shareholders' equity	6,067,978	5,620,199	5,280,236	4,854,822	4,503,050	3,947,341
Long term financing	2,474,995	2,885,828	2,307,475	287,773	90,263	251,537
Deferred liabilities	277,828	66,511	195,817	197,795	213,970	215,535
Short term financing	698,968	993,116	379,394	357,536	149,857	205,276
Current liabilities	2,967,703	2,618,205	1,782,969	1,460,986	1,204,708	1,132,020

C Summary of Cash Flow Statement						
Cash and cash equivalents at the beginning of the year	64,827	41,676	222,084	95,556	190,673	95,510
Net cash (used in) /generated from operating activities	1,185,907	(788,753)	(89,486)	(124,368)	1,374,302	914,367
Net cash used in investing activities	(418,710)	(355,569)	(2,150,405)	(142,926)	(1,191,626)	(746,406)
Net cash (used in) / generated from financing activities	(398,087)	1,167,473	2,059,483	393,822	(277,793)	(72,798)
Net increase / (decrease) in cash and cash equivalents	369,110	23,151	(180,408)	126,528	(95,117)	95,163
Cash and cash equivalents at the end of the year	433,937	64,827	41,676	222,084	95,556	190,673

D Other Data						
Depreciation and amortization	500,542	406,544	199,078	205,474	201,959	202,598
Capital expenditure	392,528	1,018,986	2,777,253	662,814	194,633	210,988
No. of ordinary shares (no. of shares in millions)	36,671	31,888	28,989	26,354	23,958	21,780

